



JOHN W. SMITH

CAREER GOAL STATEMENT

I plan on continuing my education at the California State University, Monterey Bay's Entrepreneurial Studies program where I can continue to build on the business skills developed in my ROP classes. My ultimate goal is to graduate with a bachelor's degree and open my own collectibles shop.

WORK EXPERIENCE

Retailing...Accounting

- Responsible for the operation of a retail sales store – cashier, inventory control, loss prevention, product design, and general bookkeeping.
- Five years experience in running a home delivery service – customer development, product delivery, accounts receivable, accounts payable, and customer relations.

Leadership

- Manager of the student store at Redlands East Valley High School – supervised student clerks, verified vouchers, ensured the accuracy of reports and tally sheets, handled the resolution of customer complaints.
- Elected Junior Class President 1998 and ASB President in 1999 – represented student views at ASB, School Site Counsel, PSTA, and Board meetings.

EDUCATION/TRAINING

- Senior pursuing a college preparatory course at Redlands East Valley High School.
- Awarded Competency Certificate from CRY-ROP in Retailing, Small Business Management, and Graphic Arts.

EXTRACURRICULAR

- Member of COMPACT, Spanish, and Military Clubs.
- Member of the Varsity Cross-Country and Track Teams.

SPECIAL RECOGNITION

- CIF Scholar Athlete (1997 & 1998)
- School Letters for Athletics (4), Scholarship (3), and Community Service (3)